

Who is GRN Hudson Valley?

GRN Hudson Valley specializes in recruiting top talent for Finance, IT and Operations management positions in manufacturing and distribution companies.

Our clients place on our shoulders the important tasks of locating, attracting, screening, and qualifying people who match their needs and fit into the company. At the discovery stage of a project, we identify all of the company's needs and requirements; we conduct a thorough and extensive search based on these requirements. Proactive sourcing techniques (not job boards) are used to identify potential individuals. We value building long-lasting relationships with our clients and candidates by becoming a consultant and trusted advisor.

Our 3 Golden Rules:

- *We strive to find candidates that meet at least 90% of the required skills set*
- *Salary requirements of candidates submitted will be within 5% of our client's salary range.*
- *Other than money, all candidates will have at least one additional motivating factor for changing positions.*

What sets us apart?

- **Process** - Our defined search process partners with you and ensures we find the very best talent.
- **Speed** - We averaged 23 days for the first presentment of qualified candidates.
- **Accuracy** - Our guarantee: we only present candidates that fit your parameters and quickly show you why in our presentation package. **89% of the time our clients requested interviews with submitted candidates.**
- **Acceptance** - 100% of our candidates that were offered a position accepted the role.
- **Longevity** - All our past placements have stayed 3+ years and/or have been promoted!
- **Talent** - We find fresh talent not by internal recruiters or large agencies because the majority our time is in the passive market, where professionals are working! (Often with your competitors!)

Our firm, servicing all 50 states, is owned and managed by Steve Schulman a veteran CFO and Operations V.P. Steve spent 30 years with companies like Cummins, Tatum and Best Foods. Steve, an experienced recruiter and the skilled team of his firm, know how to find the fit you are looking for and need.

For companies looking to hire, GRN Hudson Valley understands your challenges and needs. We partner with you to find top talent that will make an impact for your company.

For candidates, the firm establishes a concise synopsis of your talents, goals, and expectations to showcase you to eager hiring companies confidentially.

Contact us today to discuss how we might partner with you!